



# Dr. Dmitriy Titarev

Senior Lecturer  
Dmitriy\_Titarev@skolkovo.ru

HRM and Organizational Behaviour  
Strategy & General Management

## Education

### Highest degree

2000 **Candidate of Technical Sciences (PhD)**  
St Petersburg State University  
of Architecture and Civil Engineering  
Russia

### Degrees

2013 **Executive MBA in General Management**  
Stockholm School of Economics  
Sweden

1995 **Specialist, Industrial and Civil Engineering**  
St Petersburg State University  
of Architecture and Civil Engineering  
Russia

## Professional experience

### Academic experience

Since 2025 **Senior Lecturer**  
SKOLKOVO School of Management  
Russia

2023 — 2024 **DBA Project Advisor**  
IMISP  
Russia

2018 — 2024 **Project tutor of the Advanced Business Management & BusinessZoom educational program**  
Stockholm School of Economics  
Sweden — Russia

2018 — 2019 **Expert for corporate programs for HiPo employees of NOVARTIS and AstraZeneca**  
Stockholm School of Economics  
Sweden — Russia

### Professional experience

2018 — 2024 **Partner and consultant**  
Coverdale Int. (Organizational consulting, professional development)  
UK — Russia

2014 — 2018 **Partner, CEO**  
Metropolia Consulting Rus  
(consulting and professional development)  
Russia

2005 — 2014 **Commercial director, marketing and sales director at international companies specializing in production and distribution of construction systems**  
ISOPAN, RUUKKI, TRIMO and CONSOLIS

1996 — 2005 **Product Manager, Director of Product and System Development**  
BPB GYPROC

## Chapters in books

- 1 Titarev, D., & Rachkov, D. (2016). **Architectural and construction systems based on aluminum profiles: Light-transmissive structures and ventilated curtain walls: A design and construction manual.** St. Petersburg: Tatprof.
- 2 Titarev, D. (2024). **Trends in training and development of executives and top management teams in 2023: What is happening in the corporate education markets.** In V. B. Kolchanov (Ed.), *Management today: Space of diversity.* St. Petersburg International Management Institute.

## Articles in reputable national business journals

- 1 Titarev, D., & Ivanova, D. (2012). **Transformation of Bitner's 7P model to the specifics of B2B markets.** *Promyshlennyy i B2B Marketing*, (4), 258–266.

## Practice-oriented research reports

- 1 Titarev, D. (2023). **Trends in training and development of executives and top management teams in 2023: A study.** St. Petersburg International Management Institute.